

Local Market Update

A RESEARCH TOOL PROVIDED BY THE CHARLESTON TRIDENT ASSOCIATION OF REALTORS®



Upper Charleston Peninsula

Area 52

- 28.1% **- 33.3%** **- 17.4%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Single-Family Detached

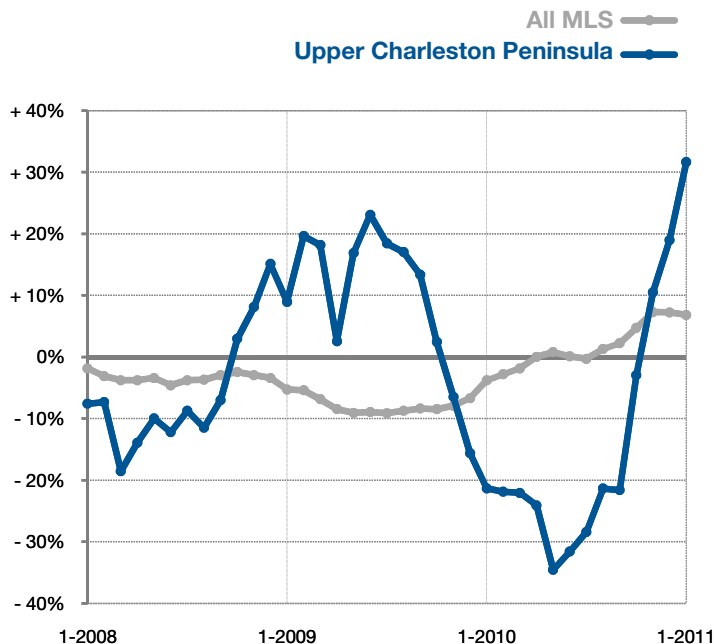
	January			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	25	19	- 24.0%	25	19	- 24.0%
Closed Sales	7	3	- 57.1%	7	3	- 57.1%
Median Sales Price*	\$229,500	\$432,000	+ 88.2%	\$229,500	\$432,000	+ 88.2%
Average Sales Price*	\$269,143	\$449,500	+ 67.0%	\$269,143	\$449,500	+ 67.0%
Percent of Original List Price Received*	81.8%	65.1%	- 20.4%	81.8%	65.1%	- 20.4%
Days on Market Until Sale	175	252	+ 43.6%	175	252	+ 43.6%
Inventory of Homes for Sale	126	100	- 20.6%	--	--	--

Townhouse-Condo Attached

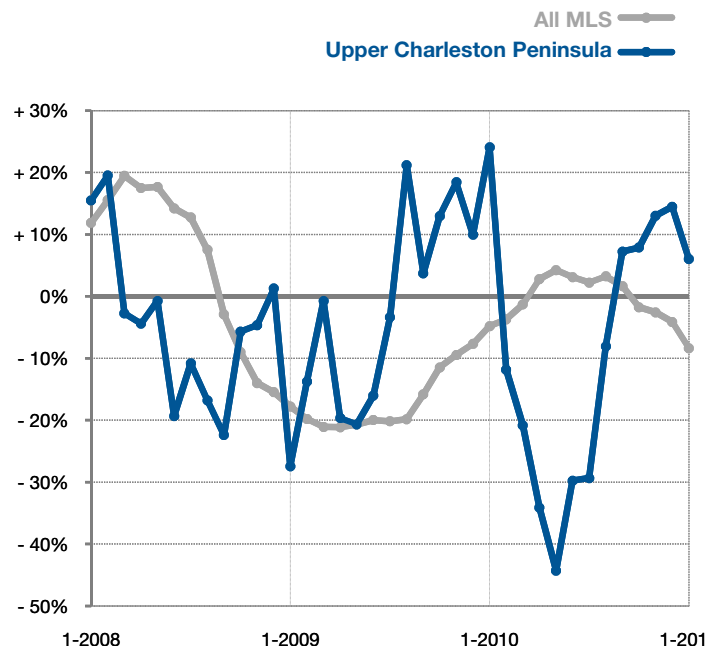
	January			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	7	4	- 42.9%	7	4	- 42.9%
Closed Sales	2	3	+ 50.0%	2	3	+ 50.0%
Median Sales Price*	\$192,108	\$169,900	- 11.6%	\$192,108	\$169,900	- 11.6%
Average Sales Price*	\$192,108	\$181,133	- 5.7%	\$192,108	\$181,133	- 5.7%
Percent of Original List Price Received*	100.0%	86.6%	- 13.4%	100.0%	86.6%	- 13.4%
Days on Market Until Sale	129	134	+ 4.3%	129	134	+ 4.3%
Inventory of Homes for Sale	81	71	- 12.3%	--	--	--

Change in Median Sales Price 6-Month Smoothed Average**

Single-Family Detached



Townhouse-Condo Attached



* Does not account for list prices from any previous listing contract or any seller concessions. ** This chart uses a rolling six months of average change in Median Sales Price to account for small sample size. | All data from the Charleston Trident Association of REALTORS®. Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. Information deemed reliable but not guaranteed. Consult your agent for market specifics.