

Local Market Update – March 2011

A RESEARCH TOOL PROVIDED BY THE CHARLESTON TRIDENT ASSOCIATION OF REALTORS®



Colleton County

Area 82

- 31.7% **+ 69.2%** **+ 1.9%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Single-Family Detached

	March			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	57	41	- 28.1%	142	124	- 12.7%
Closed Sales	13	20	+ 53.8%	46	34	- 26.1%
Median Sales Price*	\$77,000	\$83,700	+ 8.7%	\$96,250	\$70,000	- 27.3%
Average Sales Price*	\$80,877	\$107,500	+ 32.9%	\$107,173	\$92,952	- 13.3%
Percent of Original List Price Received*	89.5%	76.9%	- 14.0%	86.9%	77.8%	- 10.4%
Days on Market Until Sale	177	159	- 10.4%	190	147	- 22.6%
Inventory of Homes for Sale	305	319	+ 4.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Attached

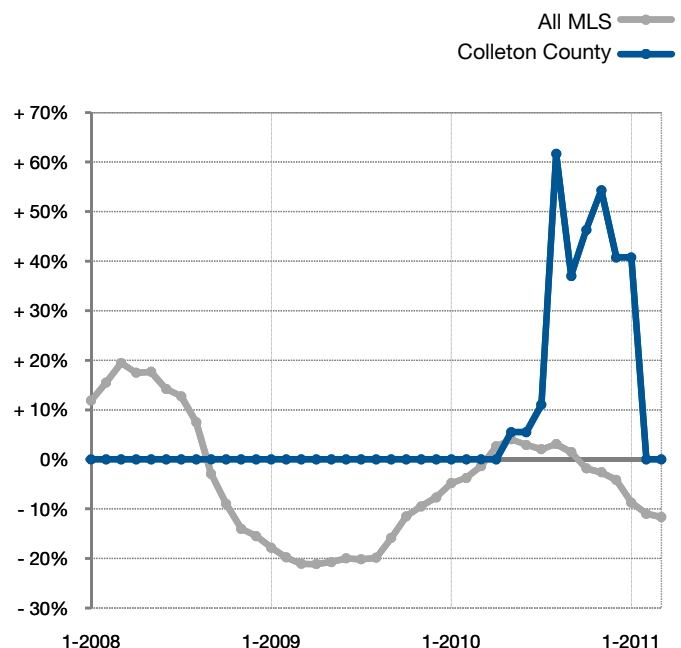
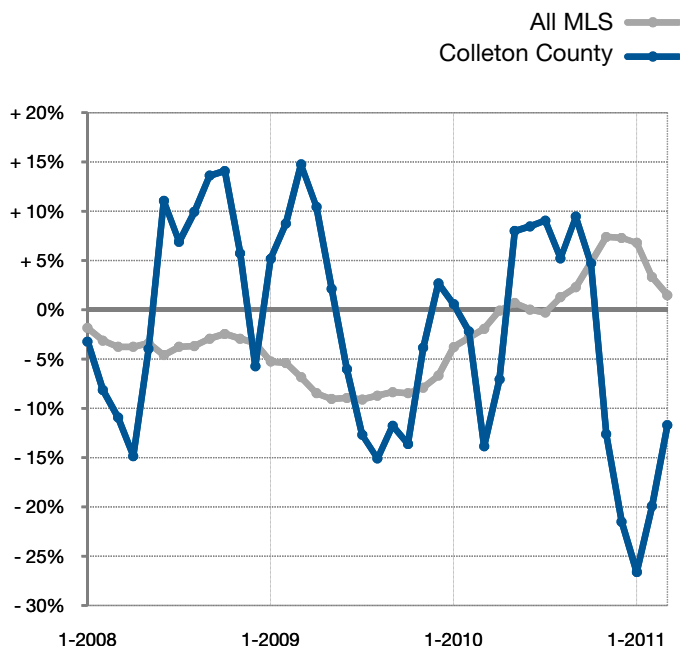
	March			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	3	0	- 100.0%	8	0	- 100.0%
Closed Sales	0	2	--	2	3	+ 50.0%
Median Sales Price*	\$0	\$158,750	--	\$67,000	\$69,000	+ 3.0%
Average Sales Price*	\$0	\$158,750	--	\$67,000	\$128,833	+ 92.3%
Percent of Original List Price Received*	0.0%	81.6%	--	97.1%	87.7%	- 9.7%
Days on Market Until Sale	0	113	--	82	107	+ 30.9%
Inventory of Homes for Sale	11	3	- 72.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Single-Family Detached

Townhouse-Condo Attached



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Charleston Trident Association of REALTORS®. | Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.