

Local Market Update – March 2011

A RESEARCH TOOL PROVIDED BY THE CHARLESTON TRIDENT ASSOCIATION OF REALTORS®



Dorchester County

County: DOR

- 23.1%

Change in
New Listings
All Properties

+ 6.5%

Change in
Closed Sales
All Properties

- 18.0%

Change in
Inventory of Homes
All Properties

Single-Family Detached

| | March | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2010 | 2011 | + / - | 2010 | 2011 | + / - |
| New Listings | 395 | 295 | - 25.3% | 1,019 | 807 | - 20.8% |
| Closed Sales | 142 | 153 | + 7.7% | 317 | 350 | + 10.4% |
| Median Sales Price* | \$154,000 | \$163,000 | + 5.8% | \$155,000 | \$159,950 | + 3.2% |
| Average Sales Price* | \$169,629 | \$162,084 | - 4.4% | \$168,595 | \$167,485 | - 0.7% |
| Percent of Original List Price Received* | 93.4% | 92.2% | - 1.3% | 92.5% | 90.6% | - 2.1% |
| Days on Market Until Sale | 77 | 92 | + 20.0% | 84 | 108 | + 27.7% |
| Inventory of Homes for Sale | 1,392 | 1,189 | - 14.6% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Attached

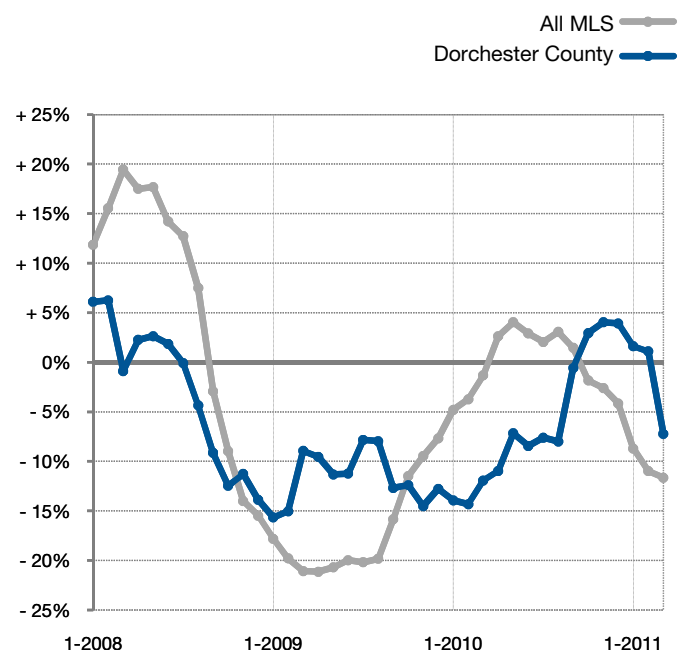
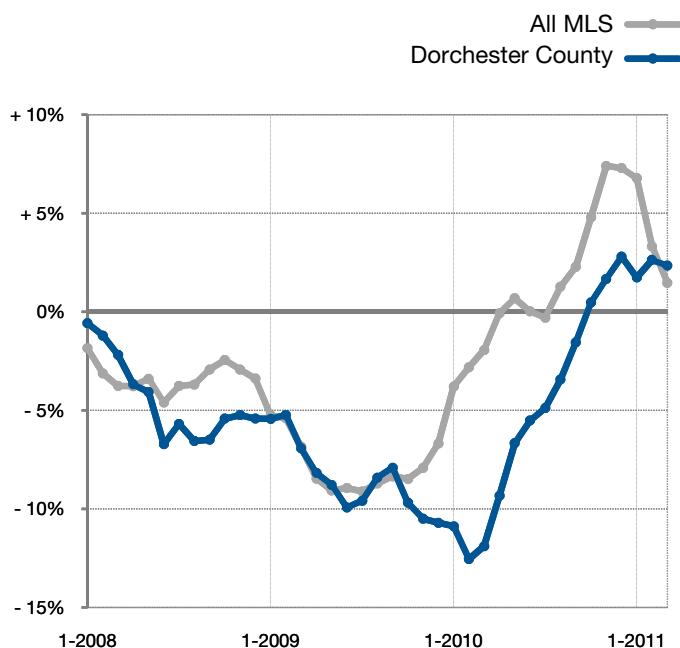
| | March | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 2010 | 2011 | + / - | 2010 | 2011 | + / - |
| New Listings | 21 | 25 | + 19.0% | 92 | 79 | - 14.1% |
| Closed Sales | 13 | 12 | - 7.7% | 34 | 36 | + 5.9% |
| Median Sales Price* | \$108,900 | \$101,400 | - 6.9% | \$114,000 | \$99,950 | - 12.3% |
| Average Sales Price* | \$103,197 | \$101,183 | - 2.0% | \$110,976 | \$103,894 | - 6.4% |
| Percent of Original List Price Received* | 96.8% | 84.7% | - 12.5% | 95.0% | 85.5% | - 10.0% |
| Days on Market Until Sale | 61 | 146 | + 137.7% | 117 | 144 | + 22.8% |
| Inventory of Homes for Sale | 220 | 133 | - 39.5% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Single-Family Detached

Townhouse-Condo Attached



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Charleston Trident Association of REALTORS®. | Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.