

Local Market Update – March 2011

A RESEARCH TOOL PROVIDED BY THE CHARLESTON TRIDENT ASSOCIATION OF REALTORS®



Rural Berkeley County

Areas 75

- 14.8%

Change in
New Listings
All Properties

- 50.0%

Change in
Closed Sales
All Properties

+ 7.4%

Change in
Inventory of Homes
All Properties

Single-Family Detached

	March			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	27	23	- 14.8%	61	64	+ 4.9%
Closed Sales	8	4	- 50.0%	14	13	- 7.1%
Median Sales Price*	\$45,000	\$106,950	+ 137.7%	\$61,000	\$93,950	+ 54.0%
Average Sales Price*	\$56,536	\$112,944	+ 99.8%	\$64,942	\$106,033	+ 63.3%
Percent of Original List Price Received*	78.6%	71.0%	- 9.7%	84.4%	79.9%	- 5.3%
Days on Market Until Sale	67	109	+ 62.0%	89	94	+ 6.0%
Inventory of Homes for Sale	134	145	+ 8.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Attached

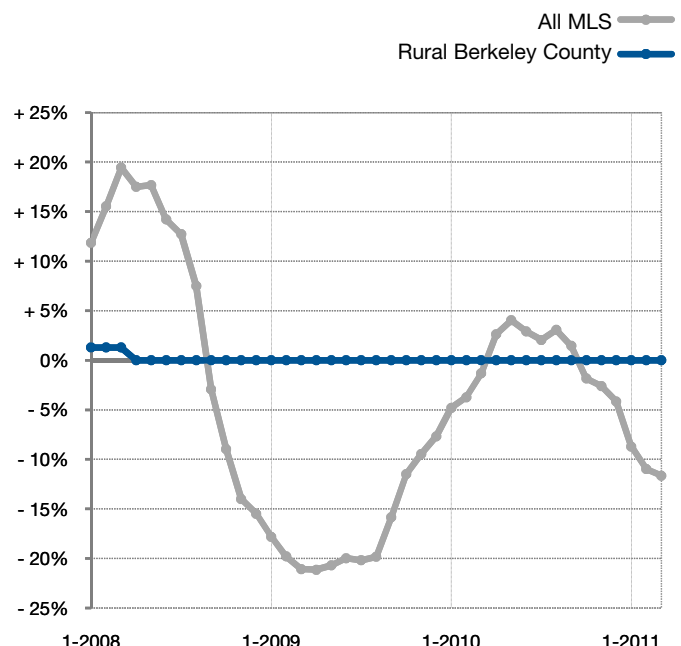
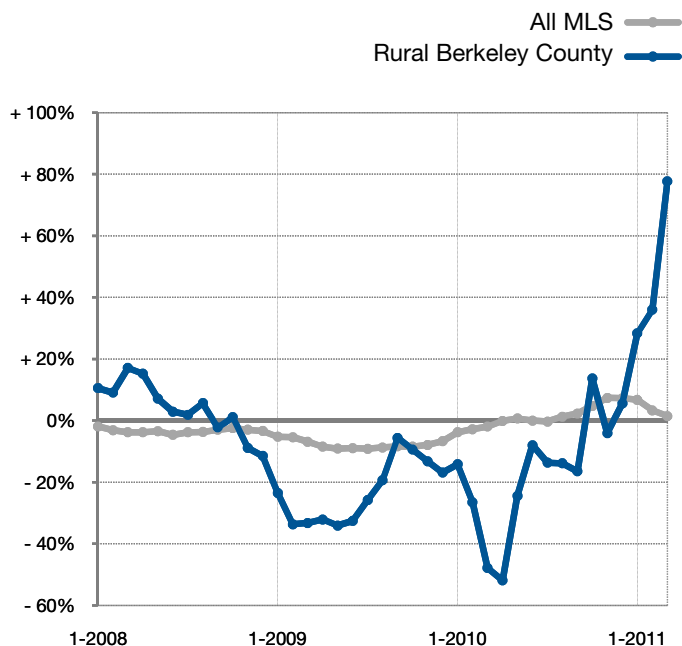
	March			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Single-Family Detached

Townhouse-Condo Attached



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Charleston Trident Association of REALTORS®. | Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.