

# Local Market Update – April 2011

A RESEARCH TOOL PROVIDED BY THE CHARLESTON TRIDENT ASSOCIATION OF REALTORS®



## Colleton County

Area 82

**- 26.2%**

Change in  
**New Listings**  
All Properties

**- 27.8%**

Change in  
**Closed Sales**  
All Properties

**+ 7.7%**

Change in  
**Inventory of Homes**  
All Properties

### Single-Family Detached

	April			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	41	31	- 24.4%	184	157	- 14.7%
Closed Sales	17	13	- 23.5%	63	48	- 23.8%
Median Sales Price*	\$93,000	<b>\$41,500</b>	- 55.4%	\$96,250	<b>\$62,500</b>	- 35.1%
Average Sales Price*	\$90,494	<b>\$58,835</b>	- 35.0%	\$101,589	<b>\$85,305</b>	- 16.0%
Percent of Original List Price Received*	91.6%	<b>79.4%</b>	- 13.3%	88.2%	<b>78.5%</b>	- 10.9%
Days on Market Until Sale	126	<b>161</b>	+ 28.5%	172	<b>153</b>	- 11.3%
Inventory of Homes for Sale	292	<b>322</b>	+ 10.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

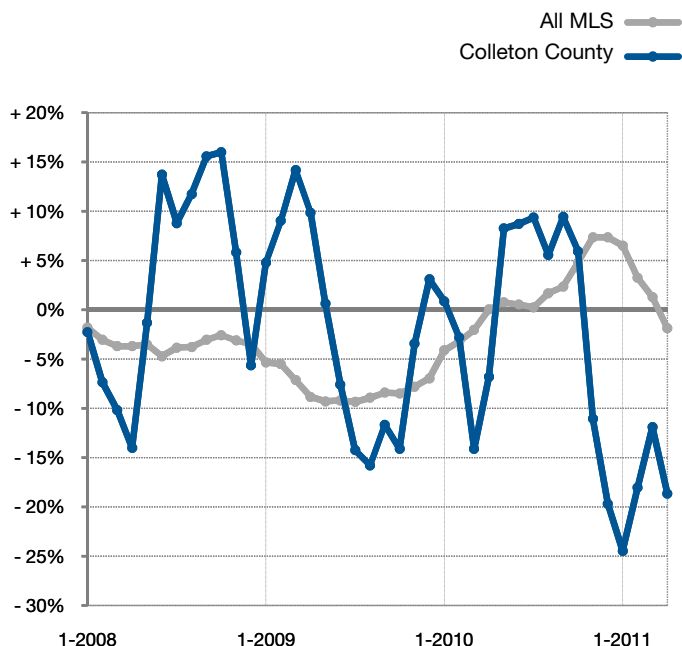
### Townhouse-Condo Attached

	April			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	1	0	- 100.0%	8	0	- 100.0%
Closed Sales	1	0	- 100.0%	3	3	0.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$67,000	<b>\$69,000</b>	+ 3.0%
Average Sales Price*	\$0	<b>\$0</b>	--	\$67,000	<b>\$128,833</b>	+ 92.3%
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	97.1%	<b>87.7%</b>	- 9.7%
Days on Market Until Sale	148	0	- 100.0%	104	<b>107</b>	+ 3.2%
Inventory of Homes for Sale	8	1	- 87.5%	--	--	--

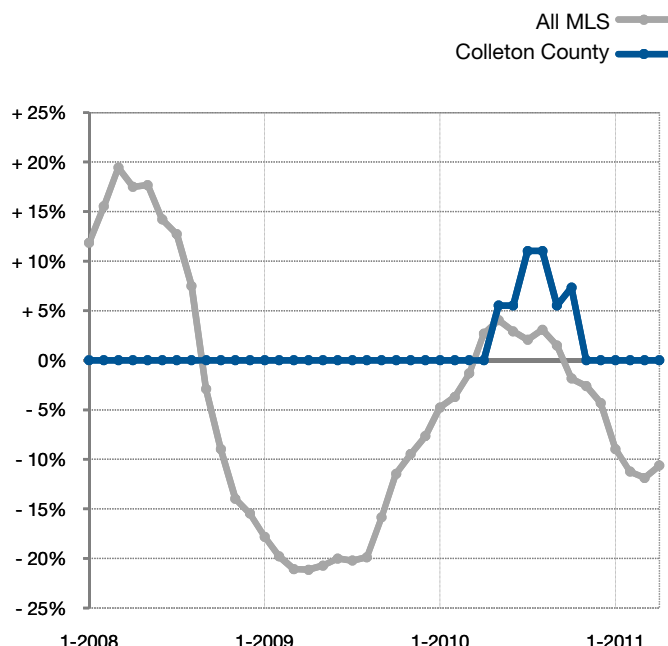
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Single-Family Detached



### Townhouse-Condo Attached



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Charleston Trident Association of REALTORS®. | Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.