

# Local Market Update – April 2011

A RESEARCH TOOL PROVIDED BY THE CHARLESTON TRIDENT ASSOCIATION OF REALTORS®



## Sullivan's Island

Area 64

**- 50.0%**

Change in  
**New Listings**  
All Properties

**- 100.0%**

Change in  
**Closed Sales**  
All Properties

**- 12.5%**

Change in  
**Inventory of Homes**  
All Properties

### Single-Family Detached

	April			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	10	5	- 50.0%	34	31	- 8.8%
Closed Sales	1	0	- 100.0%	4	9	+ 125.0%
Median Sales Price*	\$850,000	\$0	- 100.0%	\$1,337,500	<b>\$1,210,000</b>	- 9.5%
Average Sales Price*	\$850,000	\$0	- 100.0%	\$1,286,623	<b>\$1,222,167</b>	- 5.0%
Percent of Original List Price Received*	70.8%	0.0%	- 100.0%	85.5%	<b>83.8%</b>	- 2.0%
Days on Market Until Sale	269	0	- 100.0%	108	<b>158</b>	+ 46.4%
Inventory of Homes for Sale	57	56	- 1.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Townhouse-Condo Attached

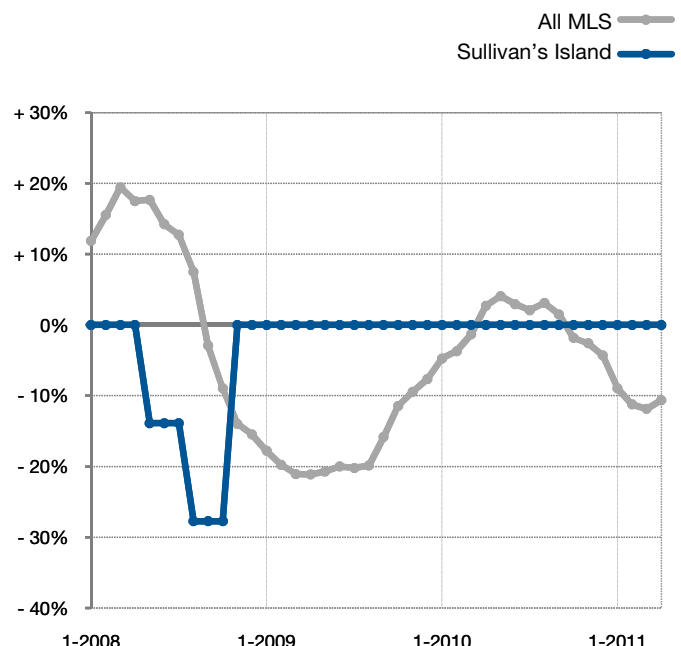
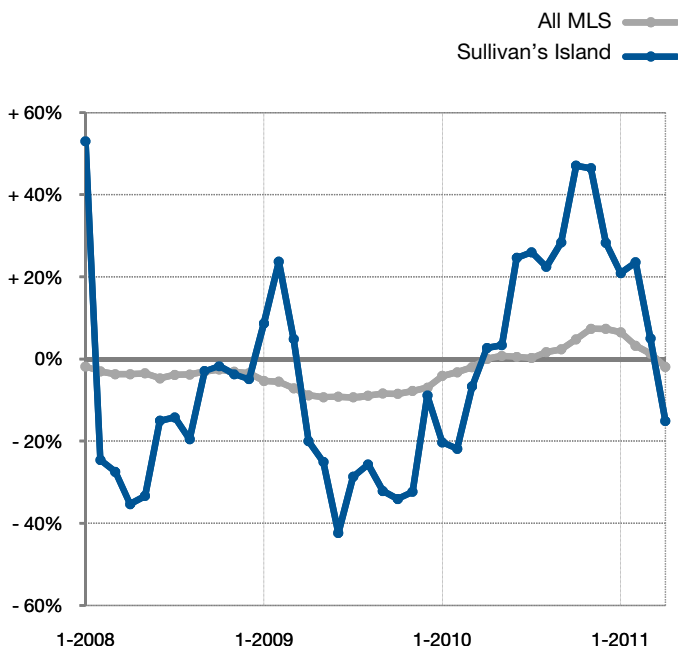
	April			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	0	0	--	2	0	- 100.0%
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	7	0	- 100.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

#### Single-Family Detached

#### Townhouse-Condo Attached



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Charleston Trident Association of REALTORS®. | Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.